



NATIONAL CENTER FOR  
THE MIDDLE MARKET

# ILLINOIS

MIDDLE MARKET INDICATOR

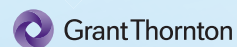


2Q | 2017

IN COLLABORATION WITH



THE OHIO STATE UNIVERSITY  
FISHER COLLEGE OF BUSINESS



Illinois Revenue Growth vs. National

4.8%

ILLINOIS MIDDLE MARKET GROWTH OVER THE PAST 12 MONTHS

6.7% Past 12 Months National

5.0%

ILLINOIS MIDDLE MARKET GROWTH OVER THE NEXT 12 MONTHS

5.3% Next 12 Months National

Illinois Employment Growth vs. National

4.4%

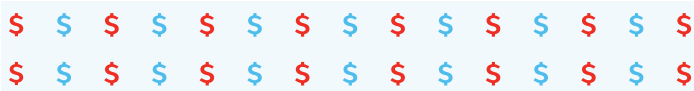
ILLINOIS MIDDLE MARKET GROWTH OVER THE PAST 12 MONTHS

5.7% Past 12 Months National

2.6%

ILLINOIS MIDDLE MARKET GROWTH OVER THE NEXT 12 MONTHS

4.7% Next 12 Months National



Illinois Companies More Confident in National Economy Than National Average



GLOBAL ECONOMY

66%



NATIONAL ECONOMY

91%



LOCAL ECONOMY

87%

VS. NATIONAL MIDDLE MARKET

70%

84%

87%

Preparing for Growth Through Capital Investment

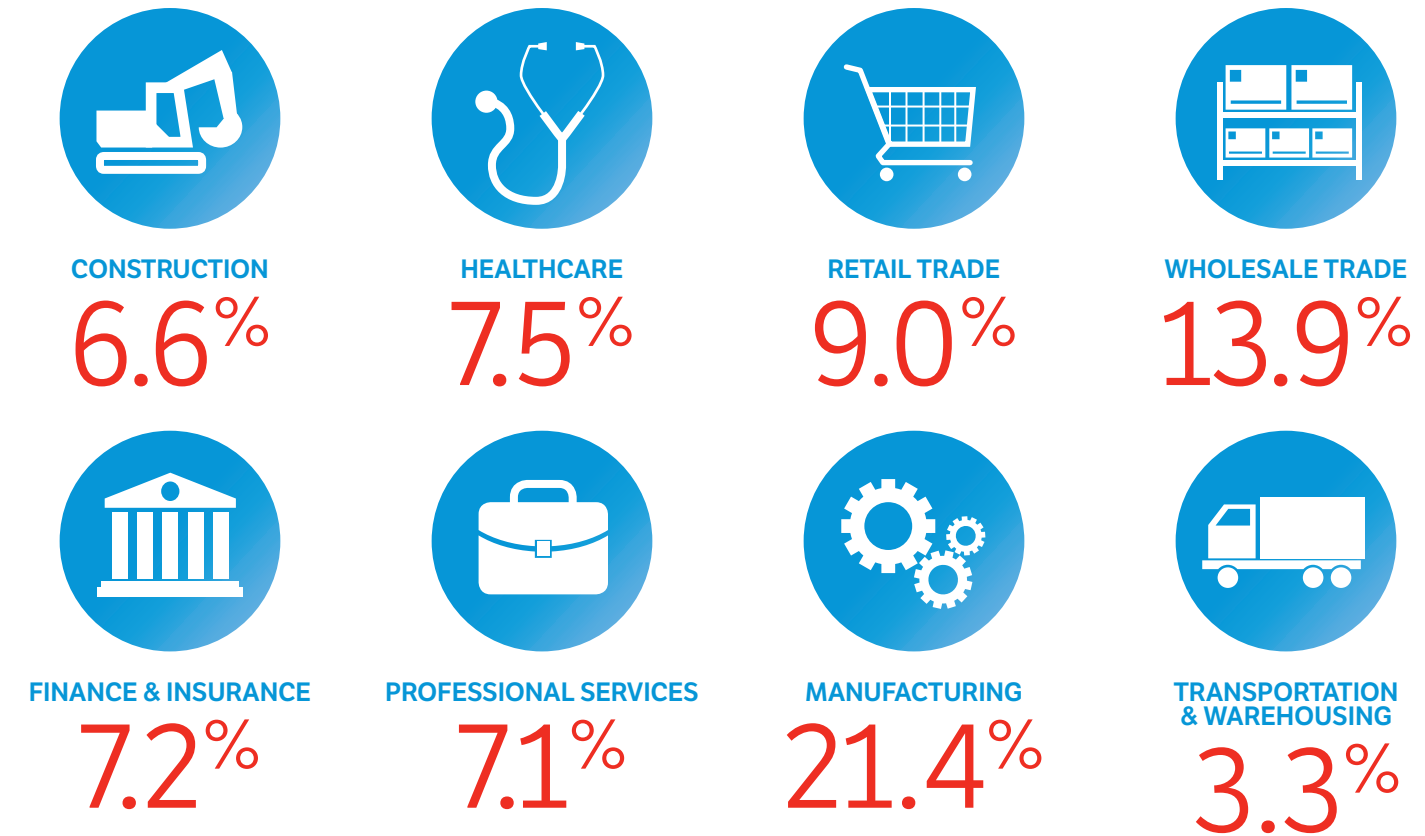
MORE THAN HALF OF MIDDLE MARKET COMPANIES IN ILLINOIS ARE POISED TO INVEST.



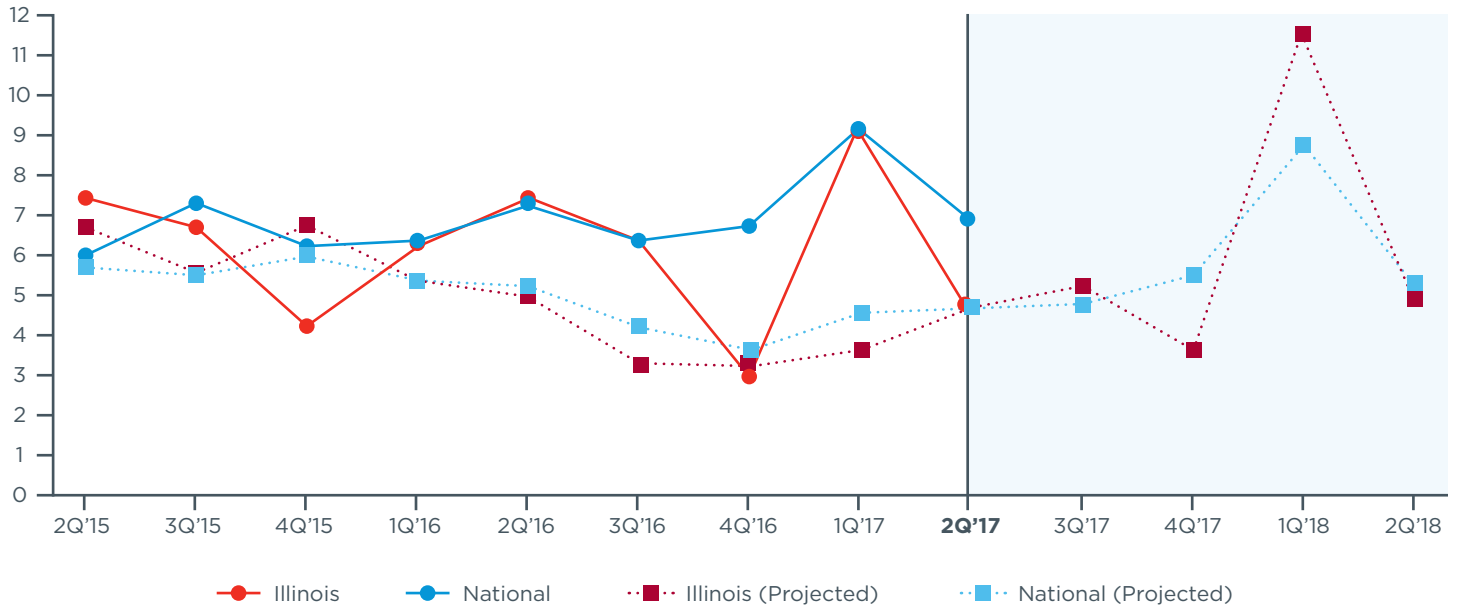
### Illinois' Middle Market Defined



### Illinois' Middle Market is Diverse



### Actual & Projected Revenue Growth



### Actual & Projected Employee Growth

