

NATIONAL CENTER FOR THE MIDDLE MARKET

# MANUFACTURING

## MIDDLE MARKET INDICATOR

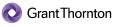
1Q 2018



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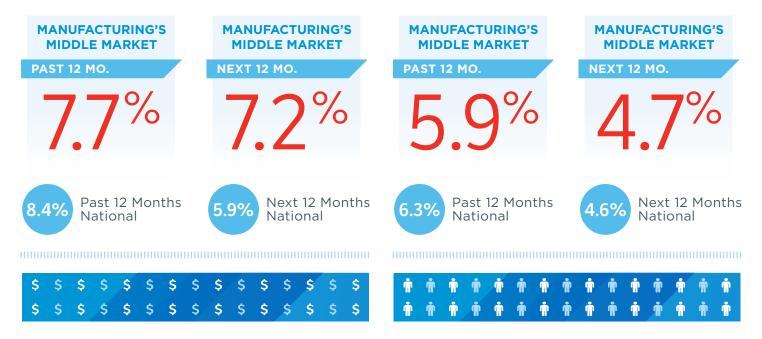






# Manufacturing's Revenue Growth vs. National

# Manufacturing's Employment Growth vs. National



### Manufacturing's Top Internal Challenges Over The Next 3 Months

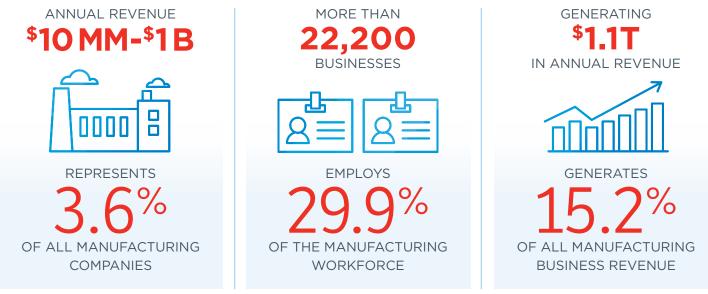
# Image: Staff/employeesImage: Staff/em

### Preparing for Growth Through Capital Investment

MIDDLE MARKET MANUFACTURING COMPANIES ARE SENDING A STRONG MESSAGE THAT THEY ARE POISED TO INVEST.



### Manufacturing's Middle Market Defined



Source: 2014 D&B Data

### Manufacturing's Percentage of Revenues Around the World



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