

NEW YORK

MIDDLE MARKET INDICATOR

1Q 2018



IN COLLABORATION WITH









New York Revenue Growth vs. National

NEW YORK
MIDDLE MARKET

PAST 12 MO.

8.7%

% Past 12 Months National NEW YORK
MIDDLE MARKET

NEXT 12 MO.

3.6

5.9% Next 12 Months National

New York Employment Growth vs. National

NEW YORK
MIDDLE MARKET

PAST 12 MO.

5.5%

MIDDLE MARKET

NEW YORK

NEXT 12 MO.

2.3%

6.3% Past 12 Months National 4.6% Next 12 Months National





New York Companies More Confident in Global, National, and Local Economies Than National Average



86%



QQ%



LOCAL ECONOMY

98%



THE MAJORITY OF MIDDLE MARKET COMPANIES IN NEW YORK ARE POISED TO INVEST.



VS. NATIONAL MIDDLE MARKET

82%

87%

94%

New York's Middle Market Defined

\$10 MM-\$1B



REPRESENTS

0.9%

OF ALL NEW YORK COMPANIES

NEARLY
10,200
BUSINESSES



EMPLOYS

31%

OF THE NEW YORK WORKFORCE

*500B

IN ANNUAL REVENUE



GENERATES

19%

OF ALL NEW YORK BUSINESS REVENUE

New York's Middle Market is Diverse



CONSTRUCTION

6.1%



HEALTHCARE

11.6%



RETAIL TRADE

9.1%



WHOLESALE TRADE

13.0%



FINANCE & INSURANCE

 8.1°



PROFESSIONAL SERVICES

9.3%



MANUFACTURING

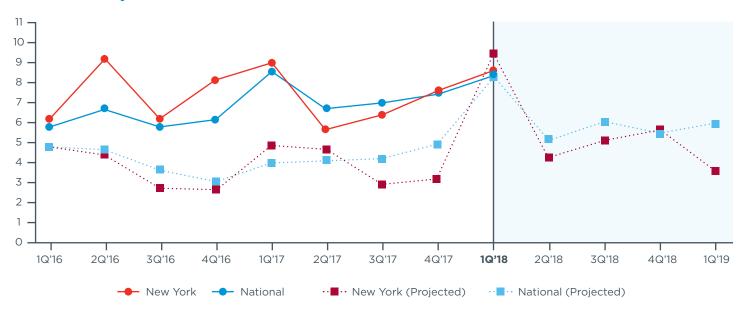
13.3%



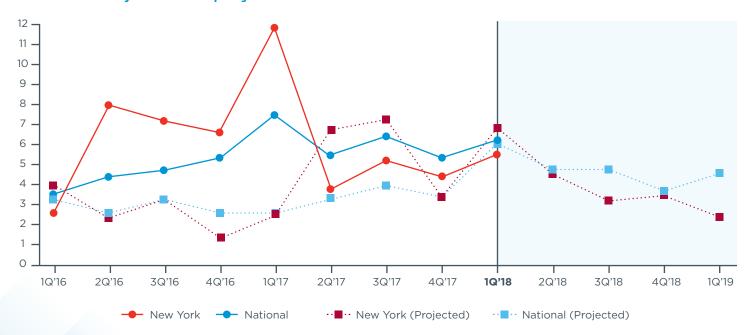
TRANSPORTATION & WAREHOUSING

2.1%

Actual & Projected Revenue Growth



Actual & Projected Employee Growth



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